Kinetics of Inhibitor Cycling Underlie Therapeutic Disparities between EGFR-Driven Lung and Brain Cancers

Krister J. Barkovich, Sujatmi Hariono, Adam L. Garske, Jie Zhang, Jimmy A. Blair, Qi-Wen Fan, Kevan M. Shokat, Theodore Nicolaides, and William A. Weiss
Although mutational activation of the epidermal growth factor receptor (EGFR) features prominently in glioma and non-small cell lung cancer (NSCLC), inhibitors of EGFR improve survival only in patients with NC5LC. To understand how mutations in EGFR influence response to therapy, we generated glioma cells expressing either glioma- or NSCLC-derived alleles and quantified kinase-site occupancy by clinical inhibitors with the use of a novel affinity probe and kinetic methodology. At equivalent doses, erlotinib achieved lower kinase-site occupancy in glioma-derived EGFRvIII compared with NSCLC-derived EGFR mutants. Kinase-site occupancy correlated directly with cell-cycle arrest. EGFRvIII released erlotinib rapidly compared with wild-type EGFR, whereas NSCLC-derived mutants released erlotinib slowly.

SIGNIFICANCE: These data suggest that kinase-site occupancy is a biomarker for efficacy of EGFR inhibitors, that rapid binding and release of erlotinib in glioma-derived EGFRvIII opposes the blockade of downstream signaling, and that slower cycling of erlotinib within the active site of NSCLC-derived mutants underlies their improved clinical response. Cancer Discov; 2(5):450–7. ©2012 AACR.

INTRODUCTION

The epidermal growth factor receptor (EGFR/HER1/ErbB1) is a transmembrane protein belonging to the EGFR family of receptor tyrosine kinases (1). EGFR is implicated as an oncogene in a large number of cancers, driving malignancy through overexpression/amplification, activating mutation, and/or decreased turnover (2). Amplification of EGFR occurs commonly in malignant glioma, the most common primary brain tumor (3). These tumors typically express a truncated form of EGFR as a result of the in-frame deletion of introns 2–7, resulting in a ligand-independent, constitutively active EGFR protein (EGFRvIII (4, 5)). EGFR amplification and mutation have also been reported in non-small cell lung cancer (NSCLC), the most aggressive form of lung cancer. Ten percent of patients with NSCLC have mutations in the EGFR kinase domain, which result in activated EGFR signaling (6, 7).

Small-molecule tyrosine kinase inhibitors (TKI) of EGFR have been developed and tested clinically (8). Erlotinib (OSI-774, Tarceva; OSI Pharmaceuticals, LLC) and gefitinib (Iressa; AstraZeneca) showed poor overall responses in initial clinical trials for patients with chemotherapy-refractory NSCLC, although a subsection of patients had dramatic responses (7).

Authors' Affiliations: Departments of 1Neurology, 2Pediatrics, Neurosurgery, Brain Tumor Research Center, Helen Diller Family Comprehensive Cancer Center, 3Cellular and Molecular Pharmacology, and 4Howard Hughes Medical Institute, University of California, San Francisco; and 5Department of Developmental Biology, Stanford University, Stanford, California

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Corresponding Authors: William A. Weiss, Departments of Neurology, Pediatrics, Neurosurgery, Brain Tumor Research Center, and Helen Diller Family Comprehensive Cancer Center, 1450 Third Street, HD 277, MC 0520, San Francisco, CA 94158-9001. Phone: 415-502-1694; Fax: 415-476-0133; E-mail: waweiss@gmail.com; Theodore Nicolaides, Departments of Pediatrics, Neurosurgery, Brain Tumor Research Center, and Helen Diller Family Comprehensive Cancer Center, 533 Parnassus Ave, M649, Box 0106, San Francisco, CA 94143. Phone: 415-476-3831; Fax: 415-502-4372; E-mail: Theodore.Nicolaides@ucsf.edu

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patients to EGFR TKIs and highlight kinase-site occupancy as a prominent biomarker for efficacy.

**RESULTS**

**Erlotinib Treatment Inhibits Growth in a Mutant EGFR-Specific Manner**

To control for cell type-specific effects, wild-type EGFR, EGFRvIII, EGFR L858R, and EGFRdel746-750 were transduced individually into glioma cell lines U87MG and LN229MG. Because PTEN may also drive resistance to EGFR TKIs (14), we chose cell lines both wild-type (LN229MG) and mutant (U87MG) for PTEN. As expected (5, 9) the variant III, L858R, and del746-750 EGFR-mutants exhibited increased basal EGFR-independent phosphorylation compared with the wild-type EGFR (Fig. 1A). Flow cytometric analysis demonstrated the 4 EGFR alleles show differential responses to erlotinib (Fig. 1B), with comparable results observed in LN229MG cells (Supplementary Fig. S1). A similar trend was also observed in cell viability in both the U87MG and LN229MG EGFR allele panels (Supplementary Fig. S2). These cell-based observations were thus aligned with clinical data from patients treated with erlotinib.

**Quantifying Kinase-Site Occupancy in Mutant-EGFR Alleles**

We previously developed a fluorescent probe specific to the active site of EGFR by attaching an NBD fluorophore via a PEG linker to the C7 position of PD168393, a 6-acylamido-4-anilinoquinazoline that binds irreversibly to Cys797 of EGFR (15). Despite the highly conserved nature of the kinase active site, the presence of this cysteine is rare among receptor tyrosine kinases, affording this probe, affinity probe 16 (compound 16), high specificity for EGFR (16). In our previous study we validated the capacity of this probe to measure the kinase-site occupancy of anilinoquinazoline derivatives in analog-sensitive alleles. Here, we show that affinity probe 16 also has high specificity for wild-type EGFR, as well as the glioma- and NSCLC-derived mutants (Supplementary Fig. S3).

**Erlotinib Achieves Allele-Specific Differences in Kinase-Site Occupancy in Lung- and Brain Cancer-Derived Mutants of EGFR**

Cells were treated with erlotinib, and then subjected to a short pulse-chase of the EGFR-fluorescent affinity probe 16, on ice. Because affinity probe 16 can only bind unoccupied active sites, this method quantifies open kinase sites across the different mutant alleles. The binding of erlotinib to EGFR is dynamic. Thus, a fraction of erlotinib-bound EGFR will become unoccupied during the affinity probe 16 pulse and will become available for compound 16 binding. Therefore, affinity probe 16 labeling quantifies the amount of kinase site that has remained occupied during the period of probe labeling, referred to as erlotinib’s kinase-site occupancy. In both drug-treated U87 and LN229 panels, erlotinib achieved significantly greater levels of kinase-site occupancy in NSCLC-derived alleles of EGFR compared with EGFRvIII (Fig. 2, Supplementary Fig. S4).

**Kinase-Site Occupancy Is a Biomarker for Efficacy**

Calculated levels of kinase-site occupancy mirrored the trend of erlotinib’s efficacy observed in patients. Kinase-site occupancy was also closely aligned with cell-cycle arrest achieved by erlotinib across the panels. The correlation coefficient of open kinase site and percent dividing cells was identical, 0.92, for both the U87MG and LN229MG EGFR allele panels.
Figure 2. EGFR alleles differ in levels of kinase-site occupancy achieved after erlotinib treatment. The U87MG panel was treated overnight with erlotinib at doses shown and stimulated for 30 minutes with 100 ng/mL EGF. Cells were subjected to a 25-minute pulse-chase with 60 μM affinity probe 16, then lysed and separated by SDS-PAGE. Gels were scanned on a Typhoon fluorescence imager with a 488-nm excitation laser. Levels of fluorescence correspond to the amount of kinase active site that is unbound by erlotinib (100 – [% kinase-site occupancy]), and thus is available for probe binding. The fluorescence intensity for each treatment was quantified by densitometry and scaled as a percentage of the EGF-stimulated control lane. Results were completed in triplicate, with error bars representing 1 SD (**P < 0.01, ***P < 0.005).

Antiproliferative Effects of Erlotinib Correlate Poorly with Abundance of Phosphorylated EGFR

Using the reversible EGFR inhibitor erlotinib in the panel of wild-type and mutant alleles of EGFR, we assessed the relationship between kinase-site occupancy and downstream signaling (Fig. 4). Immunoblot analysis of the U87MG panel revealed a marked difference between kinase-site occupancy and abundance of phosphorylated EGFR (p-EGFR) as measured at Y1173 and global phosphorylation of EGFR as measured by 4G10 anti-tyrosine antibody (Supplementary Fig. S6). Analysis of the Western blots by the use of fluorescently-coupled secondary antibodies and densitometry revealed coefficients of 0.71 and 0.50 for the correlation of kinase-site occupancy with p-EGFR (Y1173) and p-Tyr (4G10), respectively. Weak correlations were also measured between antiproliferative efficacy and abundance of p-EGFR (Y1173) and p-Tyr (4G10), with correlation coefficients of 0.68 and 0.52, respectively (Supplementary Figs. S7 and S8). The weak overall correlation between p-EGFR levels and efficacy was the result of differences in the cell-cycle response of each allele, at similar abundances of p-EGFR (Supplementary Fig. S9), visualized by the differences in the trend lines for each allele. These observations suggest that p-EGFR levels are a poor biomarker for erlotinib’s efficacy across EGFR alleles.

The abundance of p-EGFR also did not accurately reflect abundance of downstream pathway targets p-AKT and p-ERK1/2. In contrast, levels of kinase-site occupancy correlated more accurately with levels of p-ERK1/2 and moderately with levels of p-AKT, although clearly this correlation was imperfect (Fig. 4). Similar results were observed in both U87MG and LN229MG EGFR allele panels, arguing that these effects were both independent of PTEN status and not specific to a particular allele of EGFR. The abundance of p-AKT and p-ERK 1/2 was particularly sensitive to erlotinib in NSCLC-derived mutants, as compared with glioma-derived EGFRVIII, shown clearly in the PTENWT LN229 panel (Supplementary Fig. S10). Studies in U87 and LN229 cells expressing a mutant form of EGFR that is resistant to erlotinib [EGFR T790M (17, 18)] suggest that this effect is not attributable to any off-target effects of erlotinib (Supplementary Fig. S11). This observation demonstrates that kinase-site occupancy accurately reflects oncogenic signaling through downstream molecules.

Differences in Kinetics of Erlotinib Binding and Release Underlie Differential Erlotinib Occupancy Observed in Brain Cancer–Versus Lung Cancer–Derived Mutants of EGFR

To probe the basis for differential kinase-site occupancy, we analyzed the kinetics of erlotinib binding to EGFR. Erlotinib–EGFR binding follows a simple equilibrium reaction, with EGFR existing in either erlotinib-bound or erlotinib-unbound states at all times. However, this reaction is difficult to probe in a cellular setting without altering either EGFR or erlotinib in a way that would also change their relative interactions.

Exploiting the fact that the fluorescent affinity probe 16 binds all studied EGFR alleles irreversibly and with a greater affinity than erlotinib, we used compound 16 to analyze the kinetics of EGFR binding to erlotinib across the panel of EGFR alleles. EGFR binds irreversibly to compound 16 through the covalent linkage of Cys797 to compound 16. Thus, the reaction of Cys797 with compound 16 acts as a sink for EGFR, preventing it from taking part in the equilibrium reaction with erlotinib. Because compound 16 has a greater affinity than erlotinib for the active site of EGFR, compound 16 will, over time, replace erlotinib within the active site. Therefore, the rate with which compound 16 exchanges with erlotinib can be used as a tool for studying the kinetic interaction between EGFR and erlotinib (detailed in the legend to Supplementary Fig. S12).

When analyzing these kinetics (Supplementary Fig. S12), we found a gradual replacement of erlotinib by compound 16 over time, represented by an increase in compound 16...
binding to EGFR (Fig. 5A and B). Mirroring our previous experiments, the rate replacement in the glioma-derived EGFRvIII was greater than that of the wild-type allele. In contrast, NSCLC-derived EGFR L858R and EGFRdel746-750 both showed slower rates of replacement (Fig. 5C). Analysis of the clinical EGFR inhibitor, gefitinib, confirmed that these results were not erlotinib specific (Supplementary Fig. S13).

To quantify these observations, we determined the time taken for half of the EGFR within the cell to be bound by compound 16, t_{1/2} (Table 1). The values of t_{1/2} represent the relative time during which erlotinib occupies the active site of each EGFR allele, as compared with wild-type EGFR. The inverse of t_{1/2} is also related to the speed (V_{	ext{kinase-site}}) with which erlotinib moves in and out of the active site of each EGFR allele. These measurements establish the basis for the differential kinase occupancy demonstrated in Figures 2 to 4, with erlotinib cycling in and out of the active site of EGFRvIII rapidly in comparison with wild-type EGFR. In contrast, erlotinib moves in and out of the active site of NSCLC-derived alleles of EGFR much more slowly in comparison with wild-type EGFR. Analogous results were reached with the use of gefitinib (Supplementary Table S1).

**DISCUSSION**

Although TKIs of EGFR are now in widespread clinical use, therapeutic efficacy varies greatly among tumor types and associated EGFR alleles (19). In this report, we describe a method for the determination of efficacy by measuring kinase-site occupancy, the level of total protein bound by an active site inhibitor, through the use of an active-site specific fluorescent affinity probe. Erlotinib and gefitinib, small-molecule inhibitors of EGFR, achieved greater levels of kinase-site occupancy in lung cancer-derived mutants of EGFR as compared with a commonly occurring glioma-derived allele. Kinase-site occupancy correlated directly with cell-cycle arrest. These data suggest kinase-site occupancy as a biomarker for efficacy.

We reported previously that in cells treated with an irreversible EGFR inhibitor, kinase-site occupancy reflected the abundance of both p-EGFR and of its downstream oncogenic signaling through AKT and ERK 1/2 (15). In this report, when the reversible clinical inhibitors erlotinib and gefitinib were used, the abundance of p-EGFR was reduced to nearly basal levels at very low doses, whereas much greater doses were required to reduce its oncogenic signaling and decrease growth. Furthermore, levels of kinase-site occupancy were aligned better with the abundance of p-AKT and p-ERK 1/2 than with abundance of p-EGFR. That this disconnect was observed upon reversible, but not irreversible, EGFR inhibition suggests that the kinetics of reversible inhibitor cycling underlie therapeutic efficacy.

In our kinetic analyses, all 3 mutant kinases differed dramatically from wild-type EGFR in the rate with which erlotinib moved in and out of the active site, quantified by the
As a result of these differential kinetics, glioma-derived EGFRvIII required greater concentrations of erlotinib to achieve similar levels of kinase-site occupancy. Therefore, higher doses of erlotinib were required to decrease downstream signaling in glioma-derived EGFRvIII than in wild-type EGFR while lower doses were required in lung-derived EGFR L858R and EGFRdel746–750.

How do these data explain the disconnect observed between the abundance of p-EGFR and growth inhibition? We propose that at all studied doses, the half-life with which erlotinib occupies the active site of EGFR is sufficient to prevent significant ATP catalysis and autophosphorylation of tail tyrosine residues. However, the period of occupancy required to reduce oncogenic signaling of downstream molecules is longer and is only reached at doses of erlotinib or gefitinib sufficient to rapidly reoccupy the EGFR active site and maintain high levels of kinase site blockade.

Our study argues that wild-type EGFR and EGFRvIII are viable small-molecular-therapeutic targets and that erlotinib fails to produce a survival advantage in malignant glioma because it fails to achieve sufficient levels of kinase-site occupancy in glioma-derived EGFR alleles. The use of irreversible EGFR inhibitors, and combinatorial blockade of both EGFR and of key downstream outputs, represent important areas of investigation to improve overall pathway inhibition.

**METHODS**

**Cell Culture**

U87MG and LN229MG cell lines were obtained from American Type Culture Collection and were authenticated by the use of STR DNA fingerprinting at UCSF with use of the Promega PowerPlex 1.2 platform. pCDNA3.1 plasmids containing human full-length EGFR or EGFRvIII cDNA were a gift from Dr. C. David James (UCSF), and plasmids containing EGFR L858R or EGFRdel746–750 were a gift from Dr. Susumu Kobayashi (Harvard Medical School). The EGFR constructs were digested with XhoI and SalI, ligated into pWZLhygro vector, and transduced into U87MG and LN229MG cells with the use of retroviruses.

Cells were maintained in phenol red-free Dulbecco’s modified Eagle medium high glucose (DMEM H-21) supplemented with 10% fetal bovine serum and 1% penicillin–streptomycin. Low-serum media for signaling experiments contained 1% fetal bovine serum. Cells were stored at 37°C in a 5% CO2 incubator. For Western blot analysis, cells were plated in 6-well plates at full serum for 24 hours, and then changed to low-serum media for 24 hours before being treated in the same media for an additional 24 hours. For flow cytometric analysis, cells were plated in 6-well plates at full serum for 24 hours, and then treated in the same media for an additional 24 hours. For viability assays, cells were plated at 2 × 104 cells per well in a 24-well plate and treated once for 3 days. Media were changed before each treatment. Cell viability was determined using at WST-1 assay (Roche), according to manufacturer’s instructions.

**EGFR Tyrosine Kinase Inhibitors and EGFR-Specific Fluorescent Probe**

Erlotinib tablets (Genentech) were purchased, ground to powder, and dissolved in aqueous HCl. The aqueous phase was extracted with ethyl acetate. The combined organic extracts were dried over sodium sulfate and concentrated to yield pure erlotinib, which was dissolved at 10 mM in dimethyl sulfoxide (DMSO) for storage at −20°C. Working dilutions of erlotinib were made immediately before use by serial dilution in low-serum media. The EGFR-specific fluorescent probe, affinity probe 16 (MW: 837 g/mol), was also dissolved to 10 mM in DMSO and protected from light in storage at −20°C. The working dilution was made by diluting the stock concentration 1:10 in an 85:15 PBS/DMSO mixture, and spinning at top speed in a table-top centrifuge for 10 minutes to remove the precipitate.

**Western Blotting**

Six-well plates were pulsed with 100 ng/mL human recombinant EGFR (Roche), when applicable, for 30 minutes, then washed with ice-cold PBS. Protein was harvested from cultured cells with the use of cell lysis buffer (Cell Signaling) supplemented with complete protease inhibitor cocktail (Roche). Equal amounts of protein, as determined by a BCA Protein Assay (Thermo Scientific), were loaded into a 4% to 12% sodium dodecyl sulfate–polyacrylamide gel for electrophoresis and transferred to polyvinylidene difluoride membrane. Membranes were blocked in 5% nonfat milk dissolved in TBS-Tween 20 for 1 hour, and then probed with antibodies specific for the various targets of interest.
then incubated overnight at 4°C in primary antibody in 5% bovine serum albumin. Mouse antiphospho-tyrosine (4G10) was obtained from Upstate Biotechnology. Rabbit anti-ERK 2, anti-EGFR, and anti-phospho-EGFR (Y1173) were obtained from Santa Cruz Biotechnology. Rabbit anti-AKT, anti-phospho-AKT (S473), anti-p44/42 MAPK, anti-α-tubulin, and anti-phospho-α-tubulin (S235/S236) were obtained from Cell Signaling. Mouse anti-β-tubulin was obtained from Millipore. Antibodies were detected with HRP-conjugated goat antimouse or goat antirabbit secondary antibodies (Calbiochem) followed by enhanced chemiluminescence (GE Healthcare) or with Dylight 680 dye-coupled anti-rabbit secondary antibodies (Thermo Scientific) and imaged using a Li-Cor Odyssey Imaging System (Li-Cor Biosciences).

**Fluorescent Gels**

Six-well plates were pulsed with EGF and washed with ice-cold PBS (as described previously), then pulsed with a 60-μM fluorescent probe for 25 minutes on ice. Cells were then harvested and run on a gel (as described previously). Gels were rinsed in a solution of 15% methanol and 5% Transfer Buffer (Invitrogen) for 20 minutes, then scanned on a Typhoon fluorescence imager (Molecular Dynamics) with the use of a 488-nm laser and a 560-nm low-pass emission filter. The fluorescent intensity was measured with the use of ImageJ software (NIH, 2008). The net band signal was determined by subtracting the fluorescent intensity of the gel below the band from the fluorescent intensity of the band. The band intensity of the control was normalized to 100%, and all subsequent band intensities scaled accordingly.

**Flow Cytometry**

Cells were washed with PBS then harvested with 0.25% trypsin. All media and PBS were collected for analysis. Cells were pelleted and resuspended in PBS without Ca²⁺ and Mg²⁺ ions, permeabilized with ice-cold 70% ethanol, and then placed on ice for at least 30 minutes. Cells were then washed once with PBS then resuspended in PBS containing RNaseA (Invitrogen, 1:100) and 10 μg/ml propidium iodide (Invitrogen). Cells were sorted with the use of FACS Calibur (Becton, Dickinson) and analyzed for their level of expression.

**Table 1. Kinetic constants of EGFR variants panel with erlotinib**

<table>
<thead>
<tr>
<th>EGFR Allele</th>
<th>Calculated t₁/₂ (min)</th>
<th>Relative t₁/₂</th>
<th>Vrelease,Erl</th>
</tr>
</thead>
<tbody>
<tr>
<td>U87:EGFR</td>
<td>10.75</td>
<td>1.00</td>
<td>1.00</td>
</tr>
<tr>
<td>U87:EGFRvIII</td>
<td>5.89</td>
<td>0.55</td>
<td>1.83</td>
</tr>
<tr>
<td>U87:EGFR L858R</td>
<td>18.16</td>
<td>1.69</td>
<td>0.59</td>
</tr>
<tr>
<td>U87:EGFRdel746-750</td>
<td>25.30</td>
<td>2.35</td>
<td>0.43</td>
</tr>
</tbody>
</table>

Relative t₁/₂ values for panel of EGFR alleles. Data from Figure 5 were fit to an equation of the form of Equation A:

\[ f(t) = \frac{A}{t_1/2} + D \]

The derived function was used to calculate the t₁/₂, the time after which one half of the EGFR active site has been bound by compound 16. The values of t₁/₂ represent the relative speed with which each allele of EGFR releases erlotinib (Vrelease,Erl). The relative t₁/₂ was calculated by scaling all values relative to the t₁/₂ of the wild-type kinase. The inverse of this value provides the rate, relative to wild-type EGFR, with which the mutant EGFR alleles release erlotinib, Vrelease,Erl, and is related to erlotinib’s period of occupancy of each kinase site.
of propidium iodide staining using ModFit LT 3.2 (Verity). Ten thousand live cell events were collected per treatment.

**Analysis of the Kinetics of the Binding of Erlotinib to EGFR Alleles**

Cells were plated as described previously for Western blotting and treated for 24 hours with 2 μM erlotinib or 1 μM gefitinib to allow the EGFR drug reaction to reach equilibrium. Cells were then harvested after 1 minute, 10 minutes, 25 minutes, 1 hour, or 4 hours of treatment with 60 μM compound 16 on ice. A single control lane that was not treated with drug was treated with compound 16 for 4 hours, allowing for comparison with the nontreating compound 16-binding assay. The experiment was repeated with 24 hours of DMSO treatment as a control, which determined the differences in compound 16 binding to each EGFR allele. The level of compound 16 staining of a single drug-treated EGFR allele (as a percentage of the 4-hour control lane) was divided by the level of compound 16 staining of that same EGFR allele after DMSO treatment (as a percentage of the 4-hour control lane), allowing for the tracking of kinase site occupancy for each EGFR allele over time, corrected for differences in the kinetics of compound 16-binding for each EGFR allele.

To determine the $t_{1/2}$ of erlotinib and gefitinib replacement by compound 16, the experimental kinetic data was best fit to an equation of the form of Equation A using the solver function of Microsoft Excel to minimize the sum of the differences between the calculated value of compound 16-binding and the experimental values.

$$f(t) = \frac{Ae^{Bx} + C}{D}$$

(A)

Using these experimentally determined equations, we determined the $t_{1/2}$ for each EGFR allele. The relative value of $t_{1/2}$ was determined by dividing the calculated value of the $t_{1/2}$ of each EGFR allele by that of the wild type.

**Statistical Analysis**

For statistical comparison, a Student one-tailed $t$ test was used, with $P$ values of $<0.05$ considered significant.

**Disclosure of Potential Conflicts of Interest**

No potential conflicts of interest were disclosed.

**Authors’ Contributions**


Acquisition of data: K.J. Barkovich, T. Nicolaisen

Analysis and interpretation of data: K.J. Barkovich, Q.W. Fan, T. Nicolaisen

Writing, review, and/or revision of the manuscript: K.J. Barkovich, T. Nicolaisen, W.A. Weiss

Administrative, technical, or material support: S. Hariono, J. Zhang, T. Nicolaisen

Study supervision: K.M. Shokat, T. Nicolaisen, W.A. Weiss

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